

ALFI Microfinance Conference

www.alfi.lu



25 March 2010
Luxembourg
Chamber of Commerce



Thursday, 25 March 2010 a.m.



in association with



8.00 – 8.45	<i>REGISTRATION & BREAKFAST</i>
8.45 – 9.00	WELCOME AND INTRODUCTION THOMAS SEALE, Vice-Chairman, ALFI and CEO, European Fund Administration, Luxembourg
9.00 – 9.15	MICROFINANCE AND THE LUXEMBOURG FINANCIAL CENTRE H.E. MINISTER LUC FRIEDEN, Minister of Finance, Luxembourg Government
9.15 – 9.30	MICROFINANCE: VIEW FROM THE EIB PLUTARCHOS SAKELLARIS, Vice President, European Investment Bank
9.30 – 10.30	MICROFINANCE TODAY AND TOMORROW 1. Microfinance: The State of the Industry DAMIAN VON STAUFFENBERG, Founder, MicroRate, Washington, USA 2. The “Finance” of Microfinance : Focus on MIV’s XAVIER REILLE, Manager, Consultative Group to Assist the Poor (CGAP), Paris, France
10.30 – 11.00	<i>REFRESHMENT BREAK</i>
11.00 – 11.30	THE ACADEMIC VIEW: FINANCIAL PERFORMANCE AND DIVERSIFICATION BENEFITS Can Microfinance (still) reduce Portfolio Volatility? NICOLAS KRAUSS, Consultant, The Boston Consulting Group (BCG), Munich
11.30 – 12.40	IS THERE A MISSION DRIFT IN MICROFINANCE Moderator: MARC ELVINGER, Partner, Elvinger, Hoss & Prussen, Luxembourg - HON. SOUKEYNA NDIAYE BA, Executive Director , INAFI (International Foundation of Alternative Financial Institutions), Senegal - MARC BICHLER, Director for Development Cooperation, Ministry of Foreign Affairs, Luxembourg - DR. MARC LABIE, Professor, University of Mons and Co-Director, Centre for European Research in Microfinance (CERMi) - FRANCK RENAUDIN, Founder & Director, Entrepreneurs du Monde, Poitiers
12.40 – 14.00	<i>BUFFET LUNCHEON</i>
14.00 – 14.05	CHAIRPERSON’S INTRODUCTION
14.05 – 14.55	MIV PRODUCT DESIGN FROM THE INVESTOR STAND POINT Moderator: PHILIPPE LENGES, Partner, Deloitte S.A., Luxembourg - FEMKE BOS, Fund Manager Triodos Microfinance Fund, Triodos Investment Management BV, The Netherlands - LOIC DE CANNIÈRE, Managing Director, Incofin Investment Management, Belgium - MIRJAM FARNUM, Head Relationship Management, responsAbility Social Investments AG, Switzerland - GEERT ROOSEN, Chief Financial Officer, BlueOrchard, Geneva

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14.55 – 15.55	SETTING-UP AN MIV: TOOL BOX <ol style="list-style-type: none">Regulatory Update<ul style="list-style-type: none">ANNE CONTRERAS, Partner, Arendt & Medernach, LuxembourgFRANCINE KEISER, Partner, Linklaters LLP, LuxembourgKey Elements of MIV Structuring<ul style="list-style-type: none">PATRICK GOODMAN, Partner, Innpac, Luxembourg
15.55 – 16.25	REFRESHMENT BREAK
16.25 – 17.25	MEASURING SOCIAL PERFORMANCE IN MICROFINANCE <ol style="list-style-type: none">Social Performance along the Microfinance Chain<ul style="list-style-type: none">AXEL DE VILLE, Chairman, Luxembourg Microfinance and Development Fund, LuxembourgMeasuring Social Performance at MIV level<ul style="list-style-type: none">JÜRGEN HAMMER, Chief Investment Officer, Grameen Crédit Agricole, ParisKENNETH HAY, Chairman, LuxFLAG, Luxembourg
17.25 – 17.30	CLOSING REMARKS
17.30 – 18.00	FAREWELL DRINK

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BlueOrchard
Microfinance Investment Managers



ELVINGER, HOSS & PRUSSEN
AVOCATS À LA COUR



Linklaters



SAL. OPPENHEIM

CONFERENCE INFORMATION

VENUES:

All three events take place in Luxembourg-Kirchberg, but at different venues:

ALFI Spring conference:

Centre de Conférences Kirchberg - 4, Place de l'Europe – www.luxcongress.lu

ALFI Gala dinner:

Philharmonie – 1, Place de l'Europe – www.philharmonie.lu

ALFI Microfinance conference:

Chambre de Commerce, 7, Rue Alcide Gasperi – www.cc.lu

PARKING:

Spring conference & Gala dinner:

Please use the "Place de l'Europe" car park. Taxis and private cars are only allowed to stop for drop off. There are no parking spaces in front of the venue. For a detailed access plan including parking facilities please refer to our website: www.alfi.lu

Microfinance conference:

A limited number of parking spaces are available at the Chamber of Commerce. For a detailed access plan, please refer to the website www.cc.lu under "contact".

REGISTRATIONS:

Registration is managed by Parthen R&S. For any requests concerning your registration please contact:

Parthen R&S - Registration office
P.O. Box 75803, NL-1070 AV Amsterdam, The Netherlands
Phone: +31 20 5727301, Fax: +31 20 5727311
e-mail: registration@parthen.nl

CONFERENCE FEES:

Please refer to the registration form. Conference fees include full access to the booked conference sessions, the exhibition area and lunch for one delegate as well as one conference documentation package. **Note:** the gala dinner is for conference attendees only. Fees do not include travel or hotel accommodation. Internet discount and special group fees: A € 10 discount is granted for online registrations: www.alfi.lu (conference section). For group reservations and special group fees, please contact Parthen R&S.

HOTELS:

Partner hotels of our conference:



S O F I T E L
LUXURY HOTELS



For special accommodation rates at our partner hotels, please refer to our website www.alfi.lu (conference section). For other hotels or tourist information you may visit www.lcto.lu.

SPONSORSHIP & EXHIBITION: Please contact events@alfi.lu or visit our website www.alfi.lu.



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INTERNET CORNER AT THE ALFI SPRING CONFERENCE: Facilitated by

REGISTRATION CONDITIONS

- Your registration is valid for one delegate only.
- **CONFIRMATION AND PAYMENT:**
 - An email confirmation will be sent upon receipt of registration.
 - The invoice and conference information will be sent by post.
 - Conference fees must be paid prior to the event. Full pre-payment or a credit card guarantee is required. See payment options on the next page.
- **EARLY BIRD FEE:**

Is only applicable if your **payment** is made by **12 February 2010**. After this date, the normal fee applies.
- **CONFERENCE ATTENDEE LIST:**

Registrations received by **Friday, 12 March 2010** will be listed on the printed delegates list given to all attendees.
- **NAME CHANGES/SUBSTITUTIONS:**
 - o Please send a written notice to the registration office 'Parthen' (*details below*) by **Friday, 12 March 2010** in order to have the correct name appear on the printed delegates list.
 - o The "2-and 3-days-package-deal" is for one specific delegate only. Splitting the package between different persons (1 day each) will be subject to a charge of €200/day.
 - o *Part-time substitution is not possible.*
- **CANCELLATIONS:**

Must be made in writing to the registration office 'Parthen' (*details below*). If the cancellation is received by **Friday, 12 March 2010**, reimbursement of the registration fee, minus a €40 handling charge, will be made. For cancellations received after this date, or if registrants fail to attend, the full cost is due and no refund will be made.
- **LATE REGISTRATIONS:**

Registrations made after Friday, 12 March 2010 are welcome (subject to availability), but will not be listed on the printed delegates list. A credit card guarantee is required as *the full fee is due upon receipt of your registration number*.

CONFERENCE ORGANISER:

ALFI

Phone +352 22 30 26 1

Fax: +352 22 30 93

59, boulevard Royal - L-2449 Luxembourg, www.alfi.lu

Contact: Siobhán Roche / Irene Schultz-Gerstein; events@alfi.lu

For the access map to the different venues, programme, hotel and other information, please refer to www.alfi.lu



PAYMENT OPTIONS

Conference fees have to be paid prior to the conference. All payments must be made in Euro. Please quote name, company and invoice number for each attendee.

1) By bank transfer to the following bank account:

ING Bank Luxembourg - 52, Route d'Esch - L- 2965 Luxembourg

<i>Account holder:</i>	Stg. Parthen R&S Derdengelden
<i>BIC/Swift Code:</i>	CELLLULL
<i>Account number:</i>	IBAN LU05 0141 1369 1300 0000

2) By Credit Card: Please register online and choose the credit card payment option. For fax registration with credit card payment, please contact the registration office.

INVOICE ADDRESS:

An invoice will be sent to all attendees. Please indicate your invoice address and VAT number on the registration form.

REGISTRATION FORM

* **Register online! Save 10€ per registration! www.alfi.lu**

* **Register by fax: +31 20 57 27 311**

* Group reservations and special group rates: please contact registration@parthen.nl

PLEASE COMPLETE IN BLOCK CAPITALS

First & Last Name:	<input type="checkbox"/> Mr. <input type="checkbox"/> Ms
Title, Department:	
Company:	
Street:	
ZIP-Code, City:	
State/ Country:	
E-mail (for confirmation):	
VAT number:	
Phone:	
Fax:	
Remarks:	

Invoice address: An invoice will be sent to all attendees. Please complete if different to above:

Invoice contact name:	
Street:	
ZIP-Code, City:	
State/ Country:	
E-mail (for invoice):	
VAT number:	

Fees*:	Non-Members		ALFI Members	
	Early bird rate**	Normal rate	Early bird rate**	Normal rate
<input type="checkbox"/> Spring Day 1	€ 840	€ 890	€ 740	€ 790
<input type="checkbox"/> Spring Package: (Day 1 & 2)	€ 1,470	€ 1,570	€ 1,260	€ 1,360
<input type="checkbox"/> Microfinance (Day 3)	€ 370	€ 420	€ 260	€ 310
<input type="checkbox"/> 3 Days package: (Spring + Microfinance)	€ 1,650	€ 1,800	€ 1,370	€ 1,500
<input type="checkbox"/> Gala dinner - for conference attendees only -	€ 145			
<input type="checkbox"/> We are an ALFI member and wish to receive the special member rate.				

* **All fees are subject to VAT.**

** **Early bird rate: applicable for registrations & payments made by 12 February 2010**

I herewith register for the above mentioned event in March 2010 and confirm that I have carefully read and accept the registration conditions set out in this document.

Date:

Signature:

