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European Private Equity Forum 2010

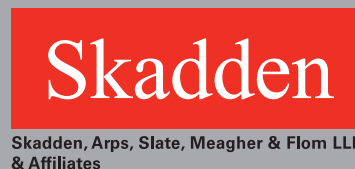
September 23 2010 • Andaz Liverpool Street, London



Benefits of attending:

- Consider how international and regional regulations will affect private equity in Europe
- Compare the investment options: Pipes, pre-IPO investments and buyouts
- Structuring exits to realise investments via IPO, secondary buyout or dual-track offering
- Look at developments in deals across Europe
- The implications of tax changes on the market
- Attend panels that purely deal with the legal aspects of private equity's recovery
- Listen to legal analysts with coverage of developments in Europe, the Americas and Asia

In association with:



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European Private Equity Forum 2010

September 23 2010 - Andaz Liverpool Street, London

After a couple of very quiet years, the European private equity market finds itself at a crossroads. On one hand, it wants to utilise the billions of dollars that have been sitting on the sidelines for so long. On the other, it needs to provide returns to investors by negotiating profitable exits.

Indeed, many houses are still looking to exit pre-crisis deals. So investment managers will need to keep a close eye on the capital markets and secondary buyouts in order to please limited partners.

At the same time, however, international regulation is being finalised, so many are waiting to see what happens. The Alternative Investment Fund Managers Directive is close to passing in Europe and the Volcker Rule will have implications that reach further than the US. It is essential for European funds to understand the implications of these developments on the region's regulatory framework and deal structures.

If and when confidence and leverage return to the market, deals will look different. Seller finance, ratchets and earn outs are likely to be more prevalent and there will be any number of bespoke quirks in individual deals. Standard form transactions are a thing of the past, at least for the immediate future.

This one-day IFLR forum will bring together industry experts to examine these and other issues through a series of panel discussions.

Andaz Liverpool Street, London

Hotel

Andaz Liverpool Street, London
40 Liverpool Street
London, EC2M 7QN, UK
Tel: +44 207 961 1234

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The remarkable welcome area resembles a living room rather than a lobby. You will gain a warm greeting from an Andaz team member, your host, who is dedicated to your comfort during your stay. The Andaz experience is personal, simple and effortless. Conveniently located for the main financial institutions of the City, Andaz Liverpool Street London is easily accessible from Stansted and London City Airports, the Eurostar terminal at St Pancras and a short taxi ride from the west end.

For more information visit
www.london.liverpoolstreet.andaz.com

TRAVEL & ACCOMMODATION: Delegates are responsible for the arrangement and payment of their own travel and accommodation.



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Programme

8.30 Registration

9.00 Chair's introduction and opening remarks

9.10 Keynote address

9.30 Exploring exits and maximising value

- Will IPOs mature into the profitable exit predicted at the start of 2010?
- What are the terms of private sales post-financial crisis?
- How to keep your options open via a dual track offering
- Where to squeeze value out of exits and how to manage expectations

10.30 Coffee

10.50 Regulatory attack

- How onerous is the AIFM directive?
- Will the inclusion of hedge funds in the legislation impact private equity?
- The repercussions of the Volcker rule
- How anti-corruption regulation will affect the industry

12.05 Agreeing terms

- What to do if the seller demands significant financing up front
- Tips on how to structure your timetable
- Where are the new battlegrounds in negotiating?

13.05 Lunch

14.00 Alternative arrangements

- How non-traditional methods can help you close a deal
- A discussion on staple financing, earn outs, high yield bond issuances, mezzanine financing and ratchets
- Case studies to put the methods into practice

15.00 Acquisition finance

- On what terms is bank debt available?
- The sectors that are likely to thrive and attract finance
- Where will leverage ratios settle?
- How will regulation such as the Volcker Rule affect the banks' desire to lend?

16.00 Coffee

16.15 Portfolio restructuring

- Case studies on successes and war stories for across Europe and the rest of the world
- How to squeeze money out of warranties
- Realising investments to attract new money

17.00 Closing remarks

Who should attend?

- Private equity houses
- Hedge funds
- Asset managers
- Sovereign wealth funds
- Investment bankers
- Bankers' counsel
- Law firms

Forthcoming event from IFLR



IFLR Middle East Awards

The fifth annual IFLR Middle East Awards will take place at the Burj al Arab on Wednesday October 27th, 2010. For further information on booking a table at the awards, please call +852 2842 6945 or email denny.squibb@iflrasia.com.

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EUROPEAN PRIVATE EQUITY FORUM 2010

September 23 2010 - Andaz Liverpool Street, London

1 | Register (Please tick one box):

	Private equity/hedge funds	Bankers' and corporate counsel	Private practice/professional services
Early booking fee (Registration before August 6)	<input type="checkbox"/> £495	<input type="checkbox"/> £595	<input type="checkbox"/> £795
Standard booking fee (Registration after August 6)	<input type="checkbox"/> £595	<input type="checkbox"/> £695	<input type="checkbox"/> £895
		<input type="text"/>	Total remittance

2 | Your details for registration (Please print):

Name: _____	Tel: _____
Job title: _____	Fax: _____
Company: _____	Email: _____
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Please photocopy this form for additional delegates.
 I cannot attend but please add me to your mailing list for future events.

3 | Method of payment

Payment must be received before the conference date to guarantee your place. Please tick box to select payment method and sign agreement in box

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To Register

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 Nestor House, Playhouse Yard,
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ADMINISTRATIVE INFORMATION:

CANCELLATION POLICY: If you cannot attend you must cancel your registration in writing by August 27 2010 to receive a refund less a 10% administration charge. Cancellations received after August 27 2010 are liable for the full conference fee. You may send a substitute to attend in your place at no extra charge, however we must know by 22 September 2010 via email. We cannot accept verbal cancellations. If you make your booking via the telephone, you are automatically adhering to our terms and conditions.

REGISTRATION FEE: The registration fee includes participation in the conference, lunches, cocktail reception and documentation material, which will be distributed at the beginning of the event. All bookings are binding on receipt of the booking form.